

SAJAL KANTI BISWAS



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CAREER OBJECTIVE:

To build a career in an Organization that will give me ample chances to hone my skills and learning and also with the scope of implementing my knowledge in the best possible manner.

STRENGTHS AND KEY SKILLS:

- Sincere , confident, Smart Worker, excellent communication skills, interpersonal & presentation skills.
- Proactive, analytical and intelligent & adjustic in nature.
- Optimistic, hard working & handling challenges in the proper way.
- Strong willpower & a positive attitude.

EDUCATIONAL QUALIFICATION:

Examination	Specialization Paper	Board/University	Year Of Passing	Division
MBA (Finance & Marketing)	Finance & Marketing	ICFAI University, Tripura	2010	First
B.Sc (Physical)	Math, Physics,& Chemistry	Tripura Central University	2008	Third
H.S(+2)	Math, Physics,& Chemistry	Tripura Board Of Secondary Education	2005	Second
Matriculation	-	Tripura Board Of Secondary Education	2003	First

TECHNICAL PROFICIENCY:

- ❖ Diploma of Computer Application (DCA) from IGNOU
- ❖ Basic Program- C programming, C++
- ❖ DOS
- ❖ MS-Office, Excel, Access & Power Point.

PROJECTS DONE:

In B.Sc Program:

- ✚ Physics :- A report on the 'The Big Bang Theory'

In MBA Program:

I have done several live projects in MBA, among them some live projects are given below:

- ✚ Finance :- A study on the 'Calculate Yield To Maturity'(YTM)
- ✚ Marketing :- A report on the Promotional activities carried out by Computer distributor
- ✚ Finance :- Analyzing components of working capital and make an interpretation.
- ✚ Economics : - A study on the perishable commodities regarding price fluctuation in the local

Market.

MANAGEMENT THESIS DONE:

Completed Management Thesis-I on the following:

Title : A study on Credit and Deposit Management in India during pre and post global financial crisis.
Functional Area : Finance.
Duration : 3 Months

Completed Management Thesis-II on the following:

Title : A comparative study of consumer preferences and satisfaction level of cell phone users in Agartala region with special reference to Nokia and Samsung.
Functional Area : Marketing
Duration : 3 Months

PROFESSIONAL EXPERIENCE -I (MBA INTERNSHIP PROGRAM):

I have successfully completed my 'MBA Internship Program' in **Kolkata**. The details are furnished below:

Company : Outlook Publishing (India) Pvt. Ltd.
Duration : 3 Months

Job Role : Selling the subscription of Outlook magazine.
Functional Area : Marketing

OTHER PROFESSIONAL EXPERIENCE:

- Worked with Indusind Bank, Agartala as an Assistant Manager.
- Worked in the Pharmaceutical Sectors as a Professional Service Representative (PSR) in Tripura and District Sales Manager in Tripura, Silchar & Mizoram since 2010 to 2022.
- Worked as a Principal of 'School of Succes', Badharghat from 2022 to September, 2024.

EXTRA CURRICULAR:

- ✚ Participated in school level quiz, games and received applauds.
- ✚ Conducted cultural shows several times.

INTERESTS:

- ✚ Reading news paper, gardening & playing cricket.

USP of the Candidate:

- Good analytical skills which will help Data Analysis and Interpretation.
- 14- 15 years Professional experience in Corporate/Private Sectors which will help to handle a team very effective and efficient way, coach and motivate them, implement different strategies to achieve assigned targets.
- Having multi-dimensional experience which will help to motivate a team, accepting challenges and find out prompt solution at any critical situation.
- Workaholic in nature.
- Having good communication, interpersonal and presentation skills.

PERSONAL PROFILE:

Date of Birth : 01 June, 1985
Father's Name : Rabindra Kr. Biswas
Nationality : Indian
Mobile No. : 09436768450(M)
Present address : Badharghat Sreepalli, Agartala, Tripura (W), Pin-799003.
E-Mail ID : sajal.biswas863@gmail.com

Declaration:

I hereby declare that all statements made in this application are true, complete and correct to the best of my knowledge and belief.

Date: 01/12/2024
(Sajal Kanti Biswas)
Place: Agartala