

Job Description

Required: Area Sales Manager / Sales Officer

Job Details

Based on the marketing plan development short term and long term.

Responsible to build the brand across the country.

Establishing distribution networks and to achieving desired goals by managing a team of professionals.

Manage the sales and marketing operations and accountable for top line and bottom-line growth.

Define and implement strategies for market penetration of Cattle Feed , FMCG and agriculture bio fertilizer.

Planning scheduling individual/team assignments to achieve goals.

Develop and sustain the existing network and effectively manage the supply chain.

Expand the distributor infrastructure and appoint new partners in untapped markets.

Evaluate performance monitor distributor sales and marketing activities.

Identify and evaluate institutional customers and sustain.

Urgently hiring for area sales manager and sales officer in the your location or home district location for sales and marketing profile of agriculture, cattle feed and FMCG sector.

Salary package will be 1.2 to 2.4 CTC

Job Location : Pan India

Industry of the Employer

Agriculture / Dairy

Functional Area of the Job

Sales / BD, Pre-Sales